Dear Mr,

We have been working with Inelso for a long time. We usually outsource elearning course development for our clients. Usually, the deliverables are SCORM files or animation video, made with Storyline 360 or Rise or vyond, that we upload later in our Moodle LMS installations.

The way we work is either to provide them with the initial material (course content) and nothing more, like we receive it from the client, along with limited instructions, or with the storyboards and they then handle solely the development. In the first case, they do all the work, including workshops with the client to analyze the content, storyboard, demo and completion. In the projects we have worked so far, we also have signed contracts with them for annual maintenance and fixes if needed.

We are satisfied with they way they work and also with their speed in producing the deliverables. High quality deliverables and quick development is what every project requires, anyway.

Finally, we have never had any issues or problematic cases with the projects we have worked. There were cases that required more effort from demanding clients and bad quality in course material from the client side, but Inelso always give their full support. This is one of the reasons that we continue our collaboration with them.

To sum up, Inelso is a reliable partner and I believe that you will have a good collaboration if you decide to work with them.

Good luck in your project. Kind regards, Yiannis Arapoglou CEO & Founder e-Learning Solutions Architect **WIDE Services** www.wideservices.gr yiannis@wideservices.gr



## Yiannis Arapoglou

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